AUGMENTED MOBILITY 2030 Global Study

2019 EDITION



The first quantified analysis of 18 transport modes worldwide

From transport to user-centric multimodal mobility

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The first strategy consulting & research firm entirely focused on augmented mobility & automation

Strategy consulting services

Strategy definition

Investment strategy

Innovation Business development

Procurement strategy

Project management

Market research services

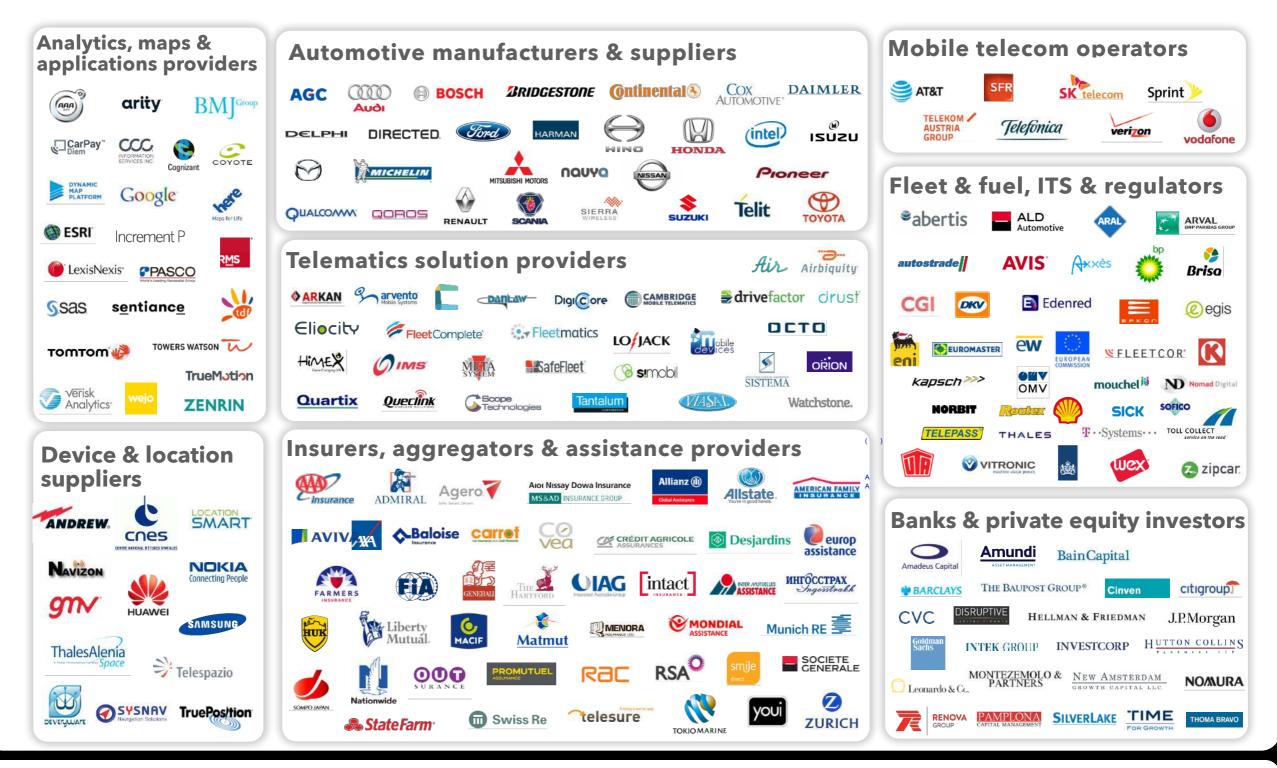
Off-the-shelf reports

Subscription market research

Fields of expertise

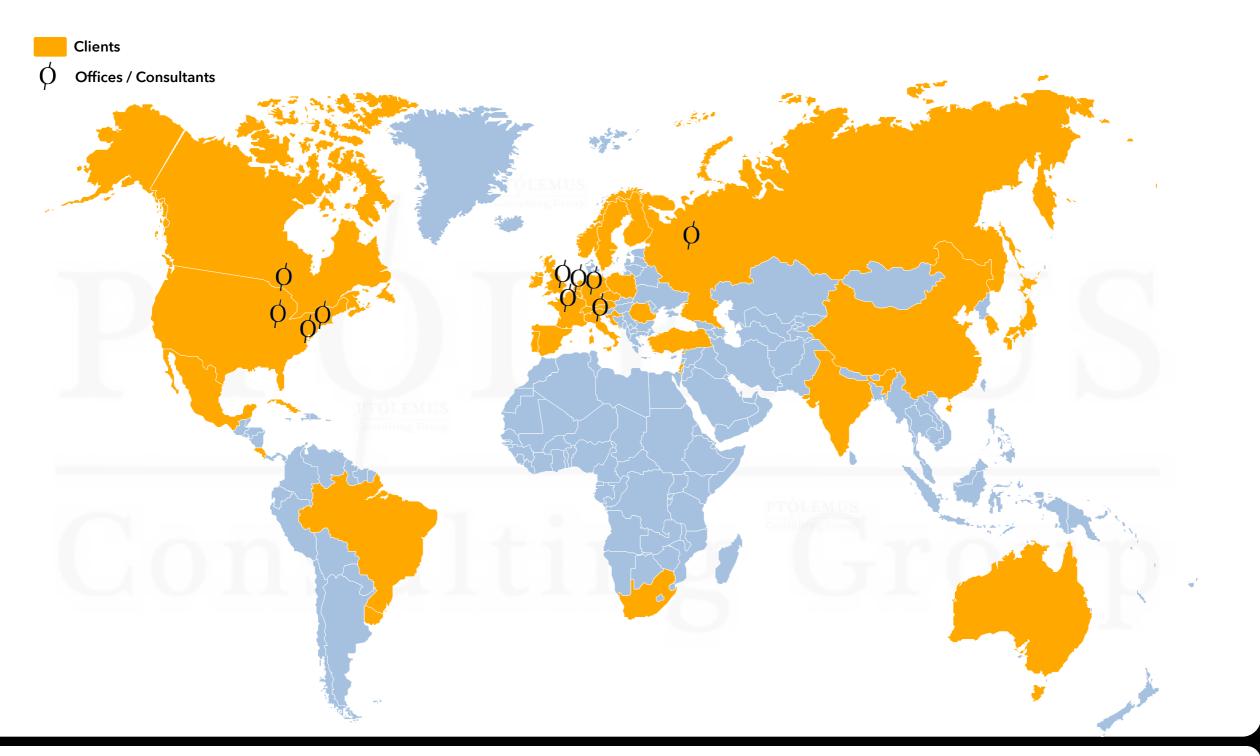
Mobility services	Car pooling Car sharing MAAS	Micro-mobility Ride hailing Roadside assistance	Shared mobility Smart parking Tax refund	
Vehicle services & telematics	bCall eCall FMS SVT / SVR	Tracking VRM In-car Wi-Fi Fuel cards	Parking Navigation Speed cameras Traffic information	
Usage-based charging	Car As A Service Electronic Toll Collection	In-vehicle payments Road charging	UBI / PAYD Vehicle rental Vehicle leasing	
Vehicle data & analytics	AI CAN-bus Crowd-sourcing Data protection	Driving behaviour OBD Predictive analytics	Remote diagnostics xFCD	
Vehicle automation	ADAS	Autonomous cars	Autonomous trucks	
Enabling technologies	Positioning (GNSS / WiFi / cellular)	M2M / connectivity New energies	Smartphones Telematic devices V2X	

Our clients come from across the mobility ecosystem





A team of 30 consultants, experts & researchers with 17 nationalities serve our clients worldwide



120 consulting assignments to help our clients innovate in the mobility domain



Assessed the global trends and built forecasts of 14 connected mobility services

Leading Telematics Service Provider



Identified market opportunities & defined strategic plan in connected mobility services

Road & infrastructure operator



Defined its future vehicle connected services global strategy

Global roadside assistance group



Evaluated the market potential of HD maps for autonomous vehicles

Consortium of OEMs & map makers



Conducted a survey of 15 OEMs worldwide on their connected mobility solution needs

Tier-1 automotive supplier



Conducted the due diligence of VTraffic, a leading traffic information provider





Defined connected vehicle data strategy for innovative telematics services provision & monetisation

Vehicle data aggregator



Advised on the optimal structuring of its upcoming tolling scheme





Built 5-year strategy & go-tomarket plan in EU mobility services market

Global electronic tolling supplier



Defined our client's strategic positioning in the field of connected vehicle services





Detected opportunities from connected & autonomous vehicles for the space industry





Defined its global data & analytics strategy to predict incidents

Major road operator



PTOLEMUS can help your organisation define and achieve its mobility strategy

Strategy definition

- Future vision in mobility
- Board coaching
- Market entry
- Data analytics strategy
- Data monetisation strategy
- Multimodal mobility design and planning
- Strategy shaping workshops

Investment assistance

- M&A strategy
- Commercial due diligence
- Technology due diligence
- Feasibility studies
- Market sizing
- Business case development
- Cost benefit analyses
- Post-merger integration

Innovation strategy

- Mobility value proposition
- Mobility plan design
- Product definition
- Go-to-market strategy

Innovation delivery

- Proof of Concept design & launch
- Architecture definition
- Project management

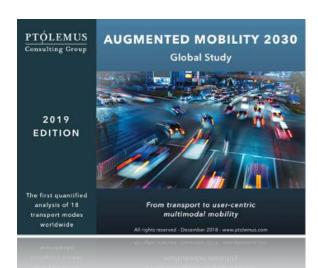
Procurement

- Sourcing strategy
- Specifications
- Supplier selection
- Assistance to tenders

Business development

- Partnership strategy definition
- Assistance to tender response

This study is the first research to analyse the global shift from transportation to mobility



The first quantified analysis of 18 transport modes worldwide

A rigorous, in-depth analysis...

- Over 500+ pages, the report measures the combined impact of mega-trends on the mobility ecosystem
 - Assesses the underlying driving factors defining the importance of each trend on mobility
 - Analyses the key trends' impact on market volumes
 - The result is a demand forecast for 18 different land transport modes and the evolution of their market shares
- Based on 10 years of experience in strategy consulting in mobility, it leverages:
 - Over 40 interviews with OEMs, cities, mobility service providers, infrastructure providers and big data service providers
 - Desk and primary research by a team of 8 consultants and analysts
 - **Insights from 120 consulting assignments** on mobility markets, technology and strategy
- For each market, the report provides:
 - Driving factors
 - Triggers and inhibitors
 - Value chain
 - Case studies from **best practice** demonstrators

... that combines many firsts:

- The combined impact of 12 mega-trends on
 - 16 stakeholder categories
 - 18 transport modes
 - 18 regions
- A true user-centric, multimodal approach, combining a qualitative and quantitative methodology
- 18 real world case studies demonstrating best practices in each mobility markets
- A deep-dive assessment of the evolution of core mobility markets and their effect on the demand
- Strategic guidelines on withstanding the upcoming trends
- 2018-2030 global mobility demand forecasts
 - Excel forecast outputs
 - 11 transport modes forecast
 - Global volume forecasts in passenger/km
 - 18 countries / regions
 - AVs and EVs volume projections



It was written by a team of European, American and Asian mobility experts



Frederic Bruneteau Managing Director Brussels

Frederic Bruneteau is the **founder** of PTOLEMUS Consulting Group.

He has accumulated **20 years of experience of the mobility / transport domains** and 15 years of strategic and financial advisory.

He has become one of the world's foremost experts of connected mobility & automation and is interviewed on the subject by publications such as the Financial Times, the Wall Street Journal and The Economist.

Frederic has spoken at more than 50 related conferences worldwide.

He has helped numerous organisations define their strategic & innovation plans and implement them including Abertis, Admiral, AGC, Aioi Nissay Dowa, Allianz, Axa, Baloise, BP, Bridgestone, Brisa, Coyote System, Danlaw, Egis, ENI, ESRI, Europ Assistance, the European Commission, Generali, HERE, Kapsch, Liberty Mutual, Macif, Matmut, Nationwide, Michelin, the Netherlands' Ministry of Transport, Octo Telematics, Pioneer, Qualcomm, Scania, Sentiance, Société Générale, Telit, Thales Alenia Space, TomTom, Toyota, Vodafone and WEX.

Frederic directed the research for this report.



Dr. Sahand MalekSenior Consultant, Brussels

Sahand Malek has gained 5 years of experience in strategy & R&D projects on mobility data and analytics, onboard diagnostics (OBD), Usage-Based Insurance (UBI) and Advanced Driving Assistance Systems (ADAS).

He has helped clients such as Abertis, Baloise Insurance, Bridgestone, CVC Capital Partners, Pioneer, Sentiance and ZirconTech.

Sahand reviewed our global quantitative mobility forecasts.



Apoorv SwarupBusiness Analyst, Paris

Apoorv has 5 years of strategic and operational experience across India and Europe in mobility.

He has helped organisations such as AvisBudgetGroup, Bharat Petroleum, Michelin, Renault Nissan and the World Bank.

For Renault, he mapped the competitive landscape including product and pricing strategies for EV and connected services.

For this report, Apoorv led the research on electric vehicles, Big data and Al.

In addition, he built our global for BEV and PHEV forecasts until 2030.



Alberto Lodieu Manager, Paris

Alberto has 9 years of experience in strategy and operations consulting with organisations such as Abertis, AGC Automotive, AXA Partners, CNES, the French space agency, CVC Capital Partners, DMP, Europ Assistance, the European Commission, Liberty Mutual, Silver Lake, Société Générale, Telespazio and ZirconTech.

He participated in **over 30 projects** to help organisations identify and implement the set of initiatives needed to achieve or preserve their leadership.

Alberto has managed this mobility research project and has led our work to build a global picture and forecast of mobility trends: new players, new vehicle types, new business models, smart city initiatives, etc.



Annie Reddaway Research Analyst, London

Annie Reddaway has over 4 years of experience in the connected vehicle industry, specifically in the areas of connected car, cybersecurity and mobility services.

She has researched and run various events and webinars on these topics.

In 2018, Annie was awarded "Best New Mobility Leader, Analyst or Spokesperson" in the Tech Cars Awards from Auto Connected Car News.

For this report, Annie analysed the impact of mobility trends on 16 stakeholder categories.

We respond to numerous strategic questions

How will the change in mobility behaviour in cities affect the overall car market?

How will present and future trends affect your company's strategy?

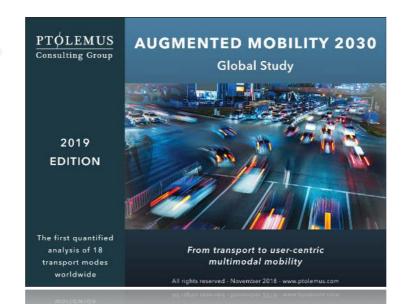
How will the combined impacts of key changes impact mobility stakeholders?

Will Uber kill taxis or will electric scooters kill Uber?

What will be the share of private cars in 2030 mobility?

Who in the new value chain will 'own' the end-customer?

Will AVs replace or increase the total number of urban trips?



What will be the role of cities and governments in the new mobility value chain?

How will each of the 18 transport modes evolve in my market?

What will be the nature and volume of AVs in 2030?

Will OEMs retain control over the mobility services platform?

Who will bill for mobility, insurance or tolling in 2030?



A. EXECUTIVE SUMMARY

B. INTRODUCTION

C. ANALYSIS OF THE TRENDS SHAPING MOBILITY

- 1. Methodology and definitions
- 2. Connectivity
- 3. Smartphonisation
- 4. Artificial intelligence
- 5. Usage based charging
- 6. On-demand & shared services
- 7. Electronic payments
- 8. Smart infrastructure
- 9. Automation
- 10. Mobility as a Service
- 11.Electrification

- 12.New road vehicles
- 13.New air vehicles

D. IMPACT ON PLAYERS AND THEIR STRATEGY

- 1. Methodology and definitions
- 2. Automotive OEMs
- 3. Cities
- 4. Energy companies
- 5. Fuel card operators
- 6. Insurance companies
- 7. IoT technology suppliers
- 8. Leasing & rental operators
- 9. MNOs
- 10. Mobility platform providers
- 11.Parking operators
- 12.Payment

- 13. Public transport operators
- 14.Road operators
- 15. Roadside assistance companies
- 16.Tech / web players (Amazon, Apple, Google, Facebook, Uber, etc.)
- 17.Tier-1 suppliers

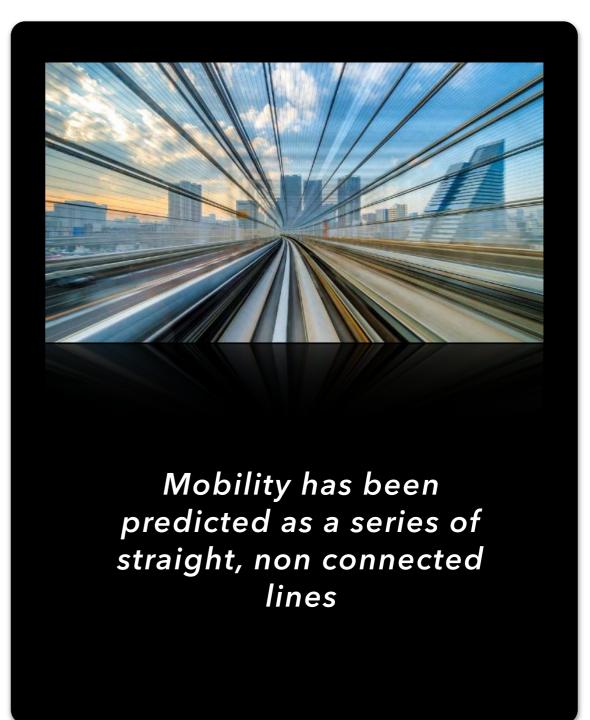
E. GLOBAL MOBILITY PROJECTIONS

- 1. Methodology and definitions
- 2. Global mobility demand forecast
- 3. Electric vehicles
- 4. Autonomous vehicles

F. CONCLUSIONS

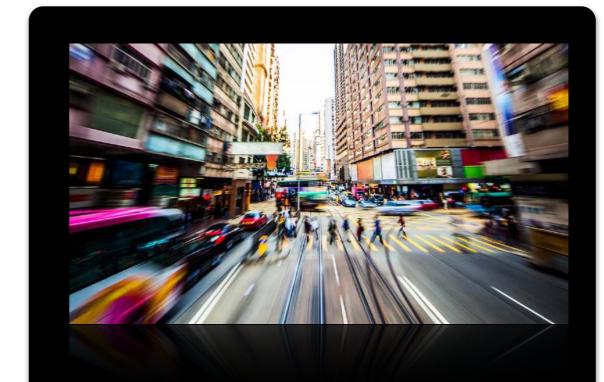
Up to now, future mobility has been predicted in a far too simplistic way

- Unconsciously, we all expect the future of mobility "to be like the past, just bigger"
- We assume that we understand the mega-trends (automation, MaaS, etc.)
- We analyse and forecast the mega-trends separately
- Our models are generally vehicle-centric



To really understand the future of mobility, our analysis must capture and combine all key trends

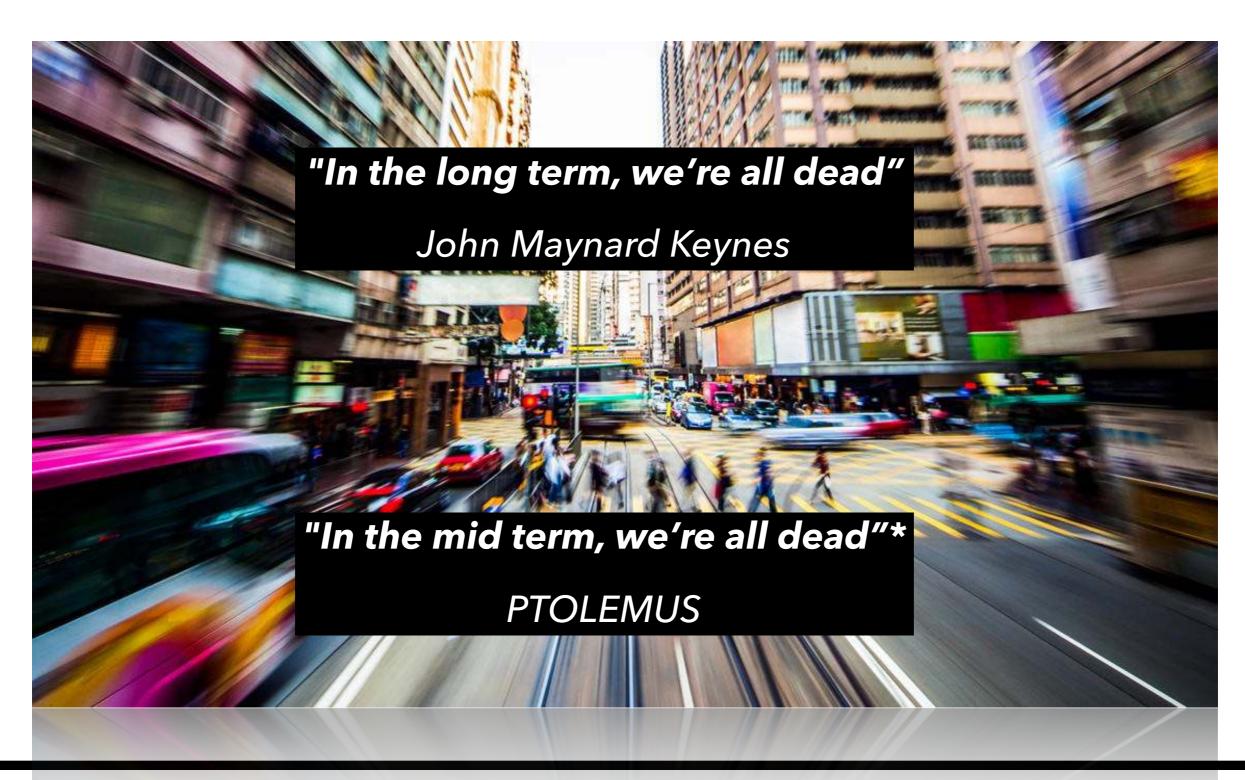
- Mega-trends are not linear
 - New things arise
 - Others die
- Trends are like waves
 - The beginning of the trend is benign
 - The second part is the tsunami
- Trends impact each other and must be assessed in combination
- We must adopt a user-centric view



The future of mobility is blurred, messy, cluttered with high noise levels.

And we do not see the sky (or the sun) to orientate ourselves.

Mobility will disrupt all of us before we expect it



Mobility is changing gear, just press "RESET" and move fast!



Harald Krueger CEO, BMW

"Future mobility will connect every area of people's lives. And that's where we see new opportunities for premium mobility."

"Mobility as a Service is set to make the biggest change in transport since affordable cars came to market"



Noam Bardin CEO, Waze

"The electric vehicles not only have beneficial effects on the air quality, but the car sharing principle itself also helps cities manage traffic and parking problems. A recent study showed that each shared electric vehicle replaces up to 15 private cars."



Dara Khosrowshahi CEO, Uber



Sampo Hietanen CEO, MAAS Global

"Our mission is much larger than just a navigation app. As a mobility provider, we want to end traffic."



Olivier Reppert CEO, car2go

"We are now thinking of Uber as a mobility platform. We want you to come to Uber, we'll get your car, we will encourage you to share it, hopefully we will get you an electronic vehicle or a bike."



Mary Barra CEO, General Motors

"Creating a zero congestion world starts with sharing. With an average of 95% of cars sitting idle each day, maximise the utilisation of your car. This is the future of mobility."

The global demand for mobility will grow by 55% by 2030, mostly absorbed by cars!

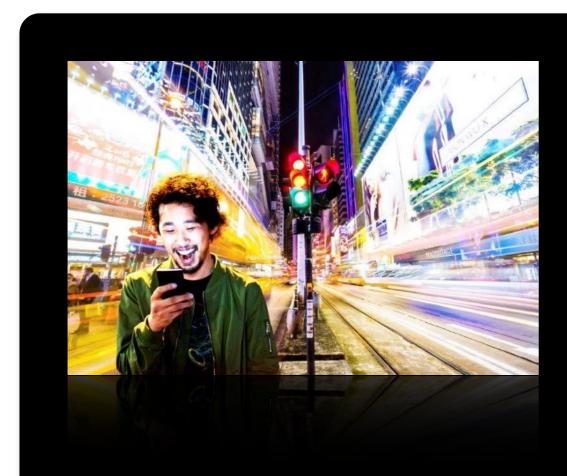
- Global mobility will represent 70 trillion passenger km in 2030, a 55% increase
 - The growth will be facilitated by rapid vehicle sophistication brought by developments in automation, electrification and connectivity
 - As a result, the number of passenger kilometres driven by cars will further increase by 35% from 2020 to 2030
- The new mobility models enabled by smartphonisation and machine learning will continue to transform urban mobility
 - Car pooling will grow by 22% per annum
 - Ride hailing alone will generate 50% of the revenues of car-centric mobility in 2030
 - Shared mobility will add 60 billion passenger km into global traffic, mainly from cars
- Urban mobility demand will be heavily influenced by the deployment of level 4 (L4) autonomous vehicles (AVs), starting in 2021
 - **15 million L4 AVs** are expected on the road by 2030

- Automation will lead the ownership model to rapidly switch from owned to shared
 - Today using a taxi is typically 5 times more expensive than using one's private car
 - By 2030, on average, it will be 20% cheaper to use an autonomous taxi than to use a privately-owned AV
- Despite fleet electrification growing at 35% annually, only 90 million electric vehicles (EVs) will be on the road by 2030
- Old fashion transport modes will take off faster than alternative and new vehicles. They will not solve the congestion problem by 2030
 - Motor buses and coaches will become one of the fastest growing transport modes with
 22 trillion passenger km in 2030
 - Shared electric mopeds will see the fastest growth of all mobility modes and are expected to represent 8 million passenger km by 2030





Mega-trend #2: Smartphones will become the sole (2-way) interaction mechanism with mobility users



"People tapped, swiped and clicked on their smartphone a whopping 2,617 times each day, on average"

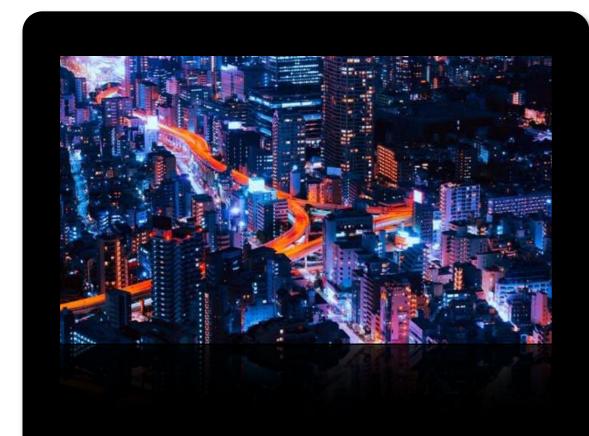
Michael Winnick, CEO, dscout*

- Smartphones have become one the most powerful computing devices and integrators for applications
- The rapid technological advancement of smartphones will give complex functionalities to even low-end smartphones
- Smartphones bring intelligence to the edge:
 - The system becomes smart as it leaves the old, top-down, command-and-control model
 - It can adjust dynamically without the centre controlling it
- Fundamentally, thanks to services such as Waze or TomTom, any user can becomes as smart as the old traffic management centre!
- Emerging markets, notably China, will move their transport interactions to mobile even faster than Europe and North America
- Suppliers of traditional systems will gradually disappear, including ticketing and access systems, supplier of tolling devices, etc.





Mega-trend #3: The battle for vehicle data will rapidly expand into a war for mobility intelligence



"In an autonomous and multimodal mobility future, the focus of the data battleground will move from the vehicle to the user."

Toon Vanparys, CEO, Sentiance*

- Mobility data generation is exploding thanks to smartphones, increased connected vehicles, mandates such as eCall and open transport datasets and AVs
- Most OEMs have deployed / are deploying their own cloud platforms, often based on technology giants' infrastructure
- As a result, Google, Amazon and Microsoft are now firmly positioned in the vehicle data value chain
- However, the **real battlefields of the future** will be different:
 - How to smoothly exchange and monetise vehicle data
 - How to go beyond vehicle data and towards a complete understanding of people's mobility
 - How to integrate each transport mode data into transactional MaaS platforms
 - How to create smart systems, using Al
- Regulators will play a key role in forcing open access to data if the market does not make it happen





Mega-trend #4: Usage-based insurance and road usage tolling will make the cost of mobility variable



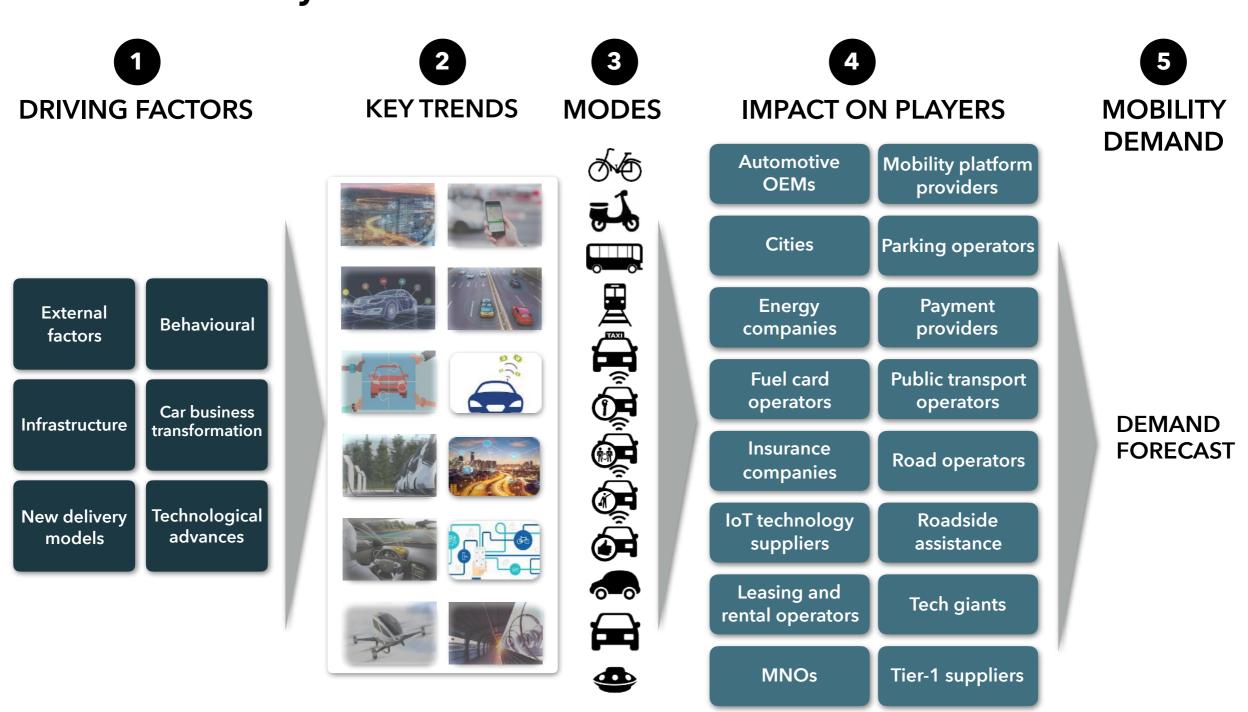
""The acquisition of PayTollo is exciting... as we continue to expand our consumer convenience and safety offerings"

Joe Verbrugge, EVP & GM, Emerging Business, SiriusXM

- The UBI market has grown 2.5 fold in the last 3 years
 - UBI is **growing out of traditional markets** to new segments and new markets such as APAC
 - It is driven by device cost decreases and smartphoneenabled programmes
- We expect global UBI premiums to reach €180 billion by 2030
- Electronic road tolling subscriptions have reached 310 million in 2018 and will continue to expand rapidly, driven by:
 - Increasing gaps in infrastructure funding
 - Worsening traffic congestion
 - Growing external costs
 - Smartphone- and in-vehicle tolling
- Both will expand in parallel, making the cost of mobility variable:
 - Increasingly GNSS will enable a distance-based road and insurance-charging system...
 - Which we expect to become commonplace with shared autonomous vehicles



Augmented Mobility 2030 is the first *holistic* analysis of future mobility



We considered a wide array of factors that have an impact on the future of mobility

1 DRIVING FACTORS

Behavioural

- Smartphone development and massive adoption
- High mobile engagement
- Rapid adoption of shared service models
- Increasing vehicles underutilisation

Car business transformation

- Car data monetisation
- Proliferation of connected & traceable transportation
- Rise of OEM data hubs
- Fleet electrification

Infrastructure

- Increasing penetration of smart urban infrastructure
- Adoption of wireless sensors in road infrastructure
- Rise of edge computing and 5G technologies
- Network technologies rapid development
- Increase in data transfer speed via new wireless networks



External factors

- Environment regulations and incentives
- Increasing traffic and congestion in growing cities
- Global population growth
- Waves of increase in car safety requirements

Technological advances

- Data processing and storage's increasing capacity
- Low-cost and efficient sensors
- Improvement in GNSS positioning
- Al and machine learning used for analytics and prediction
- Lower battery and EV production costs
- Open APIs

New delivery model

- New fair pricing models
- Smartphone as a channel to mobility services
- Shared & open data
- New cashless payment options
- Rise of cashless payment and mobile banking platforms

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Source: PTOLEMUS 20

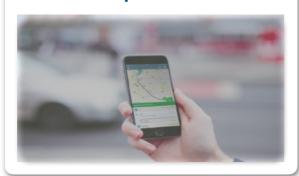
We identified the 12 mega-trends shaping future mobility

2 MEGA-TRENDS

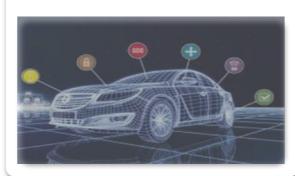




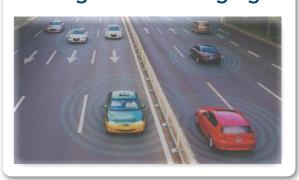
Smartphonisation



Data & Al



Usage-based charging



On-demand & shared services



Electronic payment



Smarter infrastructure



Mobility as a Service



Automation



Electrification



New land vehicles



New air vehicles



21

We analysed 18 transport modes, from metro to e-bicycles

3 TRANSPORT MODES



Car sharing



Ride hailing



Car pooling



Taxi



Car rental



Own vehicle for personal use



Autonomous car sharing /ride hailing



Own AV for personal use



Bus/motor coach



AV buses & shuttles



Tram & metro



Train



Shared 2-wheeler



Shared bicycle



New land vehicles



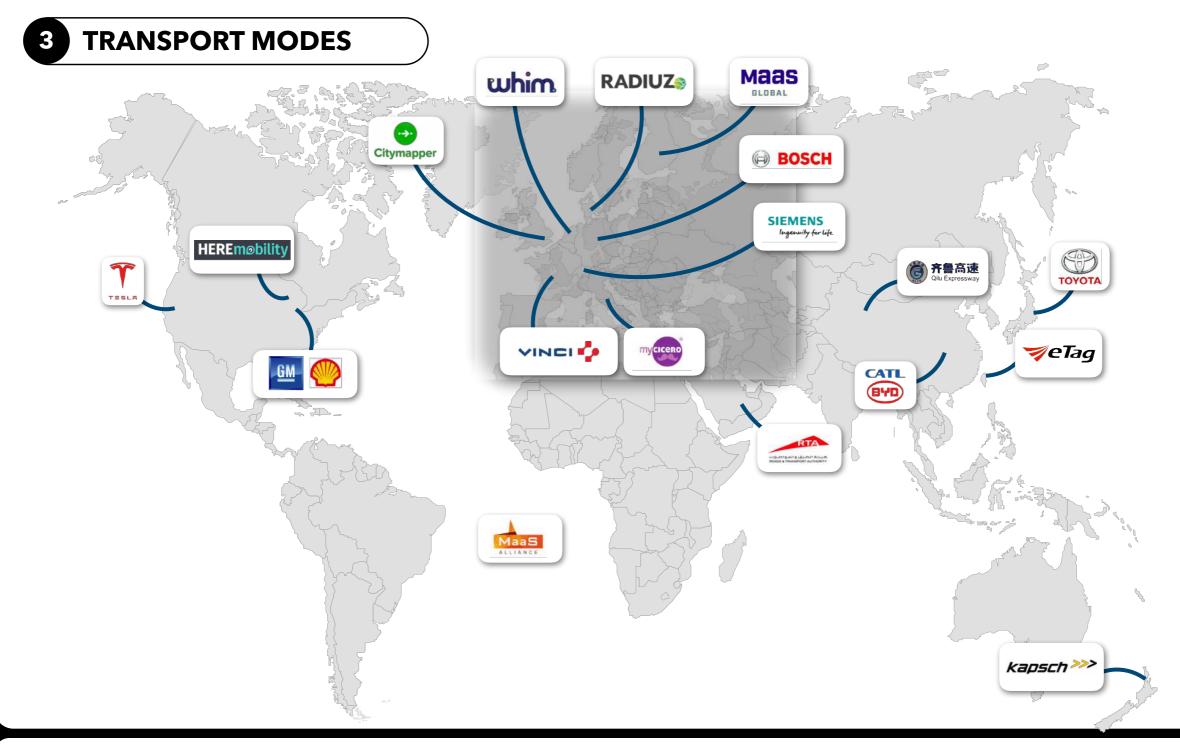
New air vehicles



Walking



We investigated how multimodal mobility is delivered in practice



We then analysed how each trend will impact 16 categories of mobility stakeholders

4 IMPACT ON KEY PLAYERS







PARK'N FLY

















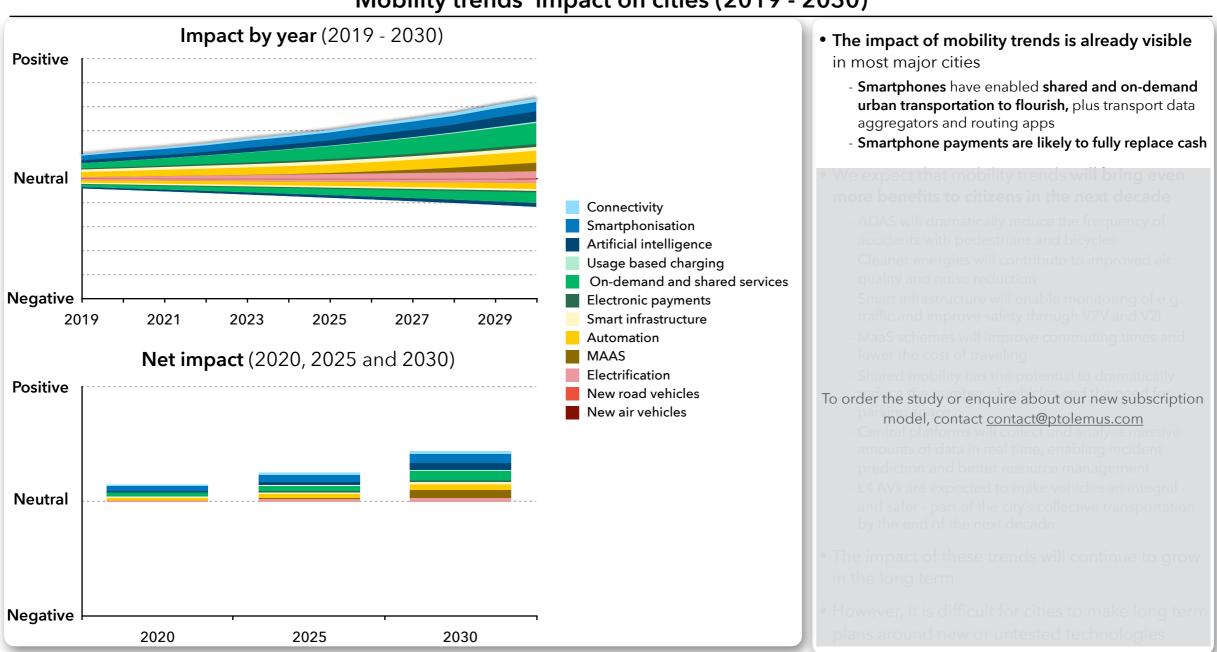
For example, we measured both positive and negative impacts of mobility on cities



25

IMPACT ON KEY PLAYERS

Mobility trends' impact on cities (2019 - 2030)



PTOLEMUS

Source: PTOLEMUS

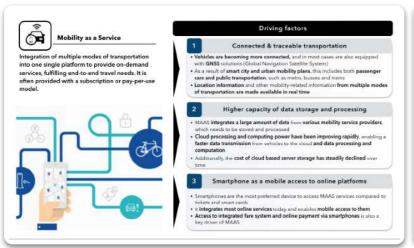
We then forecast the demand for each mobility market

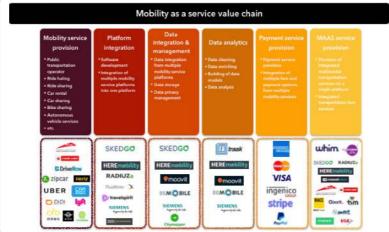
4 MOBILITY DEMAND

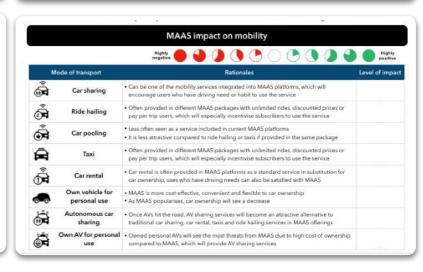
We identify the driving factors

... we analyse the value chain

... we appraise the impact of each trend on each transport mode





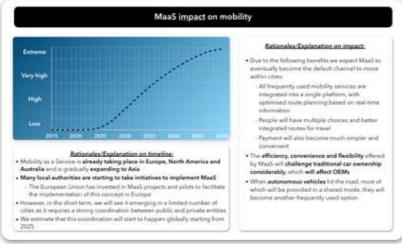


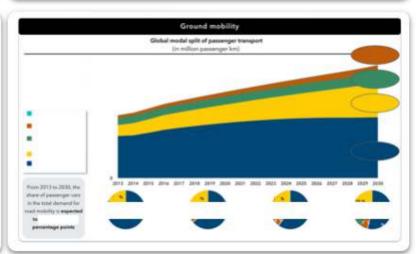
... we pinpoint the main triggers and inhibitors

... we identify the level of impact vs. other factors / trends

...finally, we present validated forecasts







The study bring the first ever bottom-up forecast of 11 land transport modes in 18 regions until 2030

4 MOBILITY DEMAND

• Timescale: 2018 - 2030

• Unit of volume: million passenger km

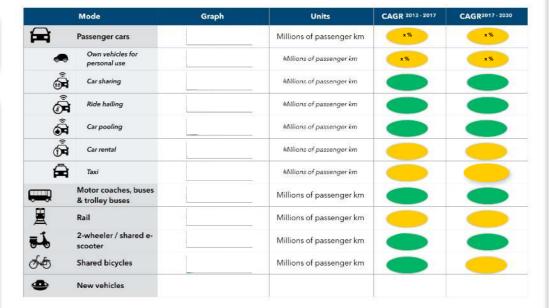
Transport modes projected:

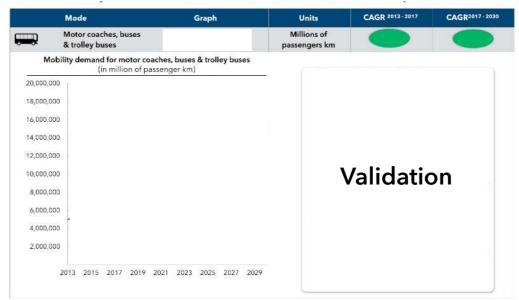
- Passenger cars
 - Own vehicles for personal use
 - Car sharing
 - Ride hailing
 - Car pooling
 - Car rental
 - Taxi
- Coaches, buses & trams (incl. sub-categories)
- Rail
- Two-wheelers (incl. sub-categories)
- Bicycles
- New vehicles

Also included:

- Global new electric passenger car registrations
- Electric passenger cars in use (5 key markets)
- Autonomous passenger car registrations (L2, L3, L4)
- Autonomous cars in use (L2, L3, L4)

Each transport mode is forecast over 3 time horizons: from 2018 until 2020, 2025 and 2030





Geographic scope

European Union

France

Germany

Italy

Spain

UK

Rest of EU

Rest of Europe

Russia

North America

USA

Canada

Latin America

Asia Pacific

China

India

Japan

Australia Rest of APAC

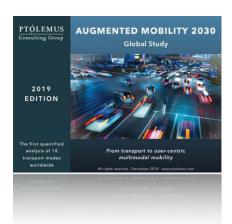
South Africa

Rest of Africa

Global



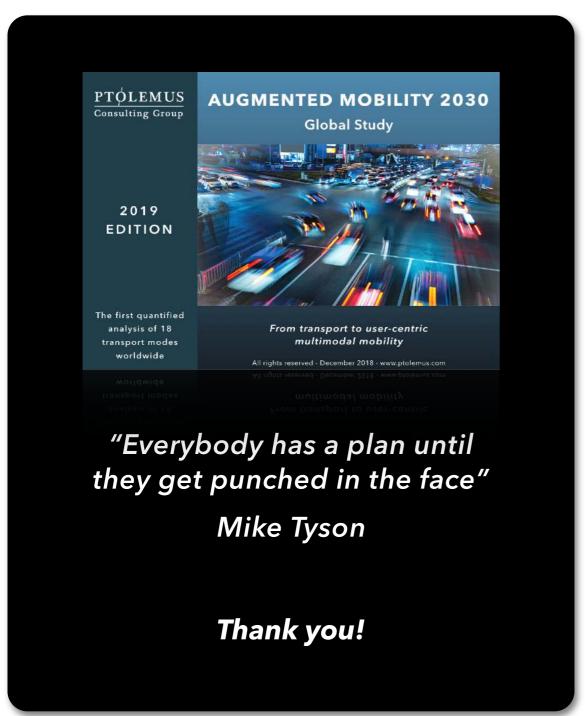
The first comprehensive analysis of the global mobility market is now available as a single, worldwide company licence



The first quantified analysis of 18 transport modes worldwide

	Augmented M Global Buy direct (Invoice)		Forecast	Mobility strategy workshop
Contents	 500-page analysis of the mobility market through the key factors and trends impacting mobility An assessment of the future strategies of each stakeholder type Global mobility demand projections to 2030 All-in-one searchable and interactive document (PDF format, password-protected) 		 Forecast of mobility passenger km by country and transport mode through 2030 Autonomous Vehicle volume forecasts through 2030 Electric Vehicle volume forecast through 2030 	 The full study presented to your board or strategy team Half-day workshop in your offices*
Company- wide licence	€ 3,995 Approx. \$4,530	€ 4,200 Approx. \$4,760	€ 2,000 Approx. \$2,670	€ 2,000 Approx. \$2,670
	Click here to request an invoice	Click here to purchase online		

As transportation is morphing into mobility, strategists must adopt a user-centric, multimodal approach



- Global transportation will continue to grow, making urban congestion & pollution even more acute
- The whole mobility industry has been put to task but mono-mode transport categories and models are outdated
- Augmented Mobility 2030 Global Study offers the first holistic analysis to redefine mobility strategies
 - From mono- to multi-modal
 - From supply-driven to user-centric
- It is the tool to make it happen:
 - A deep analysis of what is about to come
 - 18 modes forecast until 2030



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Disclosure

The recommendations and opinions expressed in this study reflect PTOLEMUS' independent and objective views. However, PTOLEMUS cannot provide any guarantee as to the accuracy of the information provided or the reliability of its forecasts.

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Company	Туре	Company	Туре	Company	Туре	Company	Туре
24E De		Amadeus Capital	Banks & Private	Audi	OEM	Bosch	Tier-1 Suppliers
365 Response	Platform integration	·	Equity Investor	AutoCorp	Leasing & Rental	BP	Energy Company
00 T :	Mobility Platform	Amazon	Tech Giant	·	Operator	Bridgestone	OEM/Supplier
99 Taxis	99 Taxis Providers	American Express	Payment service	Automotive Energy	B B . L	Brisa	Road Operators
A-to-Be	Mobility Platform Providers	Amundi	provision Banks & Private	Supply Corporation	Battery Production	Brussels Metro	Public Transport Operators
A1	MNO	7	Equity Investor	AutoNation	Vehicle Distributor	By My Car	Vehicle Distributor
		Andrew	Device and Location	Autostrade	Road Operators	BYD	Battery Production
A123 Systems	Battery Production		Supplier	AVAG Holding	Vehicle Distributor	C-l-:f-	Mobility Platform
AA	Roadside Assistance	APCOA Parking	Road infrastructure provision and	Avis	Leasing & Rental Operator	Cabify	Providers
		Al COAT alking	operation		Operator	Car2Go	Mobility Platform
AAA	Roadside Assistance		Software	Avla Networks	lot system integration		Providers
		Apple	Development	Baidu	Tech Giant	CATL	Battery Production
Abertis	Road infrastructure provision and	Aral	Fleet & Fuel, ITS &	Bank of America	Banks & Private	CCC Information	Analytics Maps and
Abertis	operation	Alai	Regulators	Merrill Lynch	Equity Investor	Services	Application Provider
ACTA	Roadside Assistance	ARC Europe	Roadside Assistance	Barclays	Banks & Private Equity Investor	CCV	Tech firms
ACIA	Roadside Assistance	ARI	Leasing & Rental	Base	MNO	CGI	Fleet & Fuel, ITS &
ADAC	Roadside Assistance	ANI	Operator	Dltl-	Charging station		Regulators
ADAC	Roadside Assistance	Arkan	Telematics Solution	Beclib	providers	Chargemaster	Charging station providers
AEG	Energy Company	7 11 1011	Providers	BEM BILE	Data analytics		
	Insurers, aggregators	Arm	lot Hardwate	Bemobile	Mobility Platform	Chase	Banks & Private Equity Investor
Agero	and assistance		provision		Providers	China Grand Auto	Vehicle Distributor
	providers	Arrend Leasing	Leasing & Rental Operator	Bird	Bikes		Mobile Network
Aioi Nissay Dowa	Insurers, aggregators and assistance		Leasing & Rental	Blablacar	Mobility Platform Providers	China Mobile	Operator
Insurance	providers	Arval	Operator		Troviders	C.	Banks & Private
A tula tta	Telematics Solution	AT&T	MNO	Blockbuster	Video Rental Service	Cinven	Equity Investor
Airbiquity	Providers		Road infrastructure	Bluegogo	Bikes	CISCO	Software
Airbus	Tier-1 Suppliers	Atlantia	provision and	5 5		CISCO	Development
Aisin	Tier-1 Suppliers		operation	BMJ Group	Analytics Maps and Application Provider	Citigroup	Banks & Private
ALD Automotive	Leasing & Rental	ATM	Public Transport				Equity Investor
	Operator	,	Operators	BMW Group	OEM	Citroen	OEM
Alibaba	Tech Giant	Atzuche	Mobility Platform	BorgWarner	EV specific Tier 1	Citymapper	Maps & Navigation
Alphabet	Aftersales Services		Providers	Ü	·	Clubauto	Roadside Assistance



Company	Туре	Company	Туре	Company	Туре	Company	Туре
Cnes	Device and Location		Mobility Platform	Eurostat	Statistics Agency	GM	OEM
	Supplier Mobility Platform	EasyTaxi	Providers and Software	EW	Fleet & Fuel, ITS & Regulators	GMV	Device and Location Supplier
Comovee	Providers		development	Facebook	Tech Giant	Goldman Sachs	Banks & Private
Connecteast	Road Operators	Edenred	Fuel Card Operators	Faurecia	Tier-1 Suppliers		Equity Investor
Continental	Tier-1 Suppliers	Lueilleu	ruer cara Operators		Insurers, aggregators	Google	Tech Giant
Cox Automotive	OEM/Supplier	EE	Mobile Network Operator	FiA	and assistance providers	Grab	Mobility Platform Providers
Coyote	Analytics Maps and Application Provider	Egis	Fleet & Fuel, ITS & Regulators	Fiat - Chrysler	OEM	Grabhitch	Mobility Platform Providers
Credit Agricole	Insurance Companies	Elavon	Card Payment Provider	First Data	Banks & Private Equity Investor	Group 1 Automotive	Vehicle Distributor
Daimler	OEM	Elippity	Telematics Solution	Fleetcomplete	Telematics Solution	GSA	Space Agency
DAMTC	Roadside Assistance	Eliocity	Providers	·	Providers	GVB	Public Transport Operators
	Telematics Solution	EMC	lot system integration	Fleetcor	Fuel Card Operators	Harman	OEM/Supplier
Danlaw	Providers	Eni	Energy Company	Fleetmatics	Telematics Solution Providers	Hellman & Friedman	Banks & Private Equity Investor
Dell	lot system integration	Enterprise carshare	Leasing & Rental Operator	Flex	lot system integration		Mobility Platform Providers and
Delphi Denso	OEM/Supplier	Eon	Charging station providers	Fluidtime	Platform integration	HERE mobility	Software development
Denso	EV specific Tier 1		Mobile Harware &		EV specific Tier 1 and		
Didi Chuxing	Mobility Platform Providers	Ericsson	Software Provider	Flybrid	4	Hertz	Leasing & Rental Operator
	Banks & Private	Erkon	Fleet & Fuel, ITS & Regulators	Ford	OEM	HHI	Road Operators
Distruptive	Equity Investor		Regulators	Andrew	Device and Location Supplier	Hino	OEM/Supplier
DKV	Fuel Card Operators	ESRI	Analytics Maps and Application Provider	FUJITSU	Computer harware &	Hitachi Vantara	IoT Technology Companies
	Mobility Platform	Estradas Portugal	Road Operators	Garmin	Software Maps & Navigation		Mobility Platform
Drive/Reachnow	Providers	Latitudus i ortugui	Fleet & Fuel, ITS &		Energy Company	Hitch	Providers and Software
Drust	Telematics Solution Providers	Euromaster	Regulators	Gazprom GE	Energy Company	II.	development
DubaiRTA	Road Operators	Europ Assistance	Insurance Companies	Generali	Insurance Companies	Honda	OEM
Dynamic Map	Analytics Maps and	EuroPark	Parking Operators	Genivi	Automotive Alliance	Honeywell	IoT Technology Companies
Platform	Application Provider	European	Fleet & Fuel, ITS &			HSBC	Banks & Private
i iddoilli / ipi	P	Commission	Regulators	GLONASS	Satellite Navigation		Equity Investor



Company	Туре	Company	Туре	Company	Туре	Company	Туре
Huawei	IoT Technology Companies	Jatco	EV specific Tier 1	Maven	Software Development	Moovel group	MaaS service provision
Hutton Collins	Banks & Private Equity Investor	Johnson Controls	EV specific Tier 1	Maxwell	Ultra capacitor production	moovit Muncipal Parking	Data analytics Parking Operators
Hyundai	OEM	Johnson Matthey	Battery Production	Mazda	OEM	mycicero	Transport Platform
IAG	Insurers, aggregators and assistance	Battery Systems JustPark	Parking Operators	Mcvelc	Analytics Maps and Application Provider	myTaxi	Mobility Platform Providers
IAU	providers	Kapsch	Road infrastructure provision and	Mercedes Benz	ОЕМ	Navitia.io	Transport Data Provider
lber	Mobility Platform Providers	Kodak	operation Tech Giant	Meta System	Telematics Solution Providers	Navizon	Device and Location Supplier
IBM	Tech Giant	Konux	IoT Technology Companies	Metrobus	Public Transport Operators	NESSCAP	Ultra capacitor production
IDIS	Surveillance Systems	Landrover	OEM	Metropolitan	Public Transport	NetObjex	IoT Technology Companies
Imperial College London	Education	Leonardo & Co	Banks & Private Equity Investor	Transportation Authority	Operators .	NETS	Tech firms
Indigo	Parking Operators	LG Chem	Battery Production	Michelin	OEM/Supplier	New Amsterdam	Banks & Private
Ingenico Group	Payment Providers	LimeBike	Shared Bike Provider	Microlise	Fleet Telematics	Growth Capital LLC	Equity Investor
Inrix	Connected Car	LIIIEDIKE	Shared bike Frovider	WIICIONSE	System	New York City	Cities
	Analytics	Location Smart	Device and Location	Microsoft	Aftersales Services/	Newland	AIDC Manufaturer
Intek Group	Banks & Private Equity Investor		Supplier		Tech giant	Nissan	OEM
Intel	OEM/Supplier	LoJack	Telematics Solution Providers	Mirror link	Integration Software	Nokia	Device and Location Supplier
Invers	Carsharing technology	LoRa	Wireless Data Alliance	Mitsubishi	OEM Carsharing	Nomura	Banks & Private Equity Investor
Investos m	Banks & Private	Los Angeles	Cities	Miveo	technology	NTT	Telecom Operator
Investcorp	Equity Investor Charging station	Lukoil	Energy Company Mobility Platform	Mobike	Bike Sharing Provider	nuTomy	Automobile service provider
lonity	providers	Lyft	Providers	Mobileye	Software	Nvidia	Software
IOXUS	Ultra capacitor production	Magna Maria da Paria	Tier-1 Suppliers	Í	Development		Development Service provision
iParkit	Parking Operators	Marie de Paris Mastercard	Service provision Payment Providers		Insurers, aggregators	NYC OpenData	Telematics Solution
Isuzu	OEM/Supplier	Mastercard	r ayment i toviders	Mondial Assistance	and assistance	Octo	Providers
J.P. Morgan	Banks & Private	Matmut	Insurers, aggregators and assistance		providers	Ofo	Bikes
Jaguar	Equity Investor OEM		providers	Montezemolo & Partners	Banks & Private Equity Investor	Ola	Mobility Platform Providers



Company	Туре	Company	Туре	Company	Туре	Company	Туре
Omoove	Mobility Platform Providers	Preferred Networks	lot system integration	Ridecell	Mobility Platform Providers	Smile	Insurers, aggregators and assistance
Onstar	In-Vehicle Safety Software		Insurers, aggregators	RingGo Rockwell	Parking Operators IoT Technology	Sillile	providers
Opel Oracle	OEM Tech firms	Promutuel	and assistance providers	Automation RTA	Companies Road Operators	Smobil	Telematics Solution Providers
Orange	Mobile network	Protean	Motor production	SafeFleet	Telematics Solution	SNCF	Public Transport
Orion	operator Telematics Solution Providers	Proximus PSA	MNO OEM	Samsung	Providers Device and Location	Socar	Operators Mobility Platform
Ouicar	Mobility Platform	PSD2 Qilu transportation	Payment Providers Road Operators	SANEF	Supplier Road Operators	Sofico	Providers Fleet & Fuel, ITS &
Outouron	Providers Insurers, aggregators	Group Qixxit	MaaS service provision	SAP	Data analytics and IoT Technology Companies	Sprint	Regulators Mobile Telecom Operators
Outsurance	and assistance providers	Qoros Qpark	OEM/Supplier Parking Operators	Sas	Analytics Maps and Application Provider	Sproverein	Public Transport Operators
Palm Monorail	Public Transport Operators	Qualcomm	OEM/Supplier	.		Square	Payment Providers
Pamplomoma	Banks & Private Equity Investor	Qucit	lot system integration	Scania SCOOP@F	OEM ITS Pilot Project	Stripe Suzuki	Payment Providers OEM
Panasonic Park'n Fly	Battery Production Parking Operators	Quelink	Telematics Solution Providers	SFR Shell	MNO Energy Company	Swiftly	Connected City Big Data
ParkNow	Parking Operators IoT Technology	RAC	Insurers, aggregators	Shopify	eCommerce Solutions	Switch	MaaS service provision
Particle	Companies	KAC	and assistance providers	Sick	Fleet & Fuel, ITS & Regulators	Sysnav	Device and Location Supplier
Pasco	Analytics Maps and Application Provider	RACC	MaaS service provision	Sigfox	Wireless Network Provider	T Mobile Telefonica	Aftersales Services MNO
PayLane PayPal	Payment Providers Payment Providers	Radiuz	Platform integration	Sistema	Telematics Solution Providers	Telekom Austria	Mobile Telecom Operators
Pendragon Penske	Vehicle Distributor Vehicle Distributor	RATP	Public Transport Operators	Sixt	Leasing & Rental Operator	Telesure	Insurers, aggregators and assistance
Petrobras PetroChina	Energy Company Energy Company	Reliance Remy	Energy Company Motor production	SK Telecom Skedgo	MNO Mobility Platform		providers
Pioneer	OEM/Supplier	Renault-Nissan	OEM	•	Providers	Telit	OEM/Supplier
PPZuche	Mobility Platform Providers	Renova Group	Banks & Private Equity Investor	Skeleton Technologies	Ultra capacitor production	Telstra	Mobile Telecom Operators



Company	Туре	Company	Туре	Company	Туре
Tencent	Banks & Private Equity Investor	Valeo	OEM	YouGov	Research Body
Teradata	Data analytics	Velib	Bike Sharing Provider		Insurers,
Tesla	OEM	Verdeva	Fintech	voui	aggregators and
ThalesAlenia Space	Device and Location	Verizon	MNO	youi	assistance
·	Supplier	VIA	MaaS service		providers
the Parking Spot	Parking Operators	V 17 C	provision	Yueqi	Bikes
Tim	MaaS service provision	Viasal	Telematics Solution Providers	Zendrive	Transport Data Provider
Time for Growth	Banks & Private Equity Investor	Vinci	Road infrastructure provision and	Zipcar	Mobility Platform Providers
TomTom	Software		operation		Mobility Platform
	Development	Visa	Payment Providers	Zoomcar	Providers
Total	Energy Company	Vodafone	MNO		
Touring	Roadside Assistance	Volkswagen Volvo	OEM OEM		
Toyota	OEM	70.70	Mobility Platform		
Traak	Data analytics	\\\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.	Providers and		
Transit	MaaS service provision	Vulog	Software development		
Transport for London	Public Transport Operators	Wawa	Fuel Card Operators		
Transurban	Road Operators	Waymo	Aftersales Services		
Travelspirit	Platform integration	Waze	Mobility Platform Providers		
Turo	Mobility Platform Providers	Weiner Linien	MaaS service provision		
Uber	Mobility Platform Providers	Wex	Fuel Card Operators		
UnionPay UQM	Payment Providers Motor production	Whim	Mobility Platform Providers		
US Hybrid	Motor production	Williams hybrid	EV specific Tier 1 and		
USA Bureau of	Statistics Agency	power	7		
Transport Statistics		Wipro	lot system integration		
UTA	Fuel Card Operators	worldpay	Payment Providers		

