

Telematics Based Personal Lines Motor – Key Product & Process Principles

The following key principles apply to Telematics based Personal Lines Motor Insurance products and business process standards:

- * The Business Process supports full life cycle processing (i.e. new business, MTA, periodic premium adjustments, renewal and cancellations) as described in the Business Process Standards For Telematics In Personal Lines Insurance document (Docs Ref: 51470)
- * The Business Process does NOT support a facility to allow consumers to use their existing driving profile scores at 'point of sale' to obtain alternative quotations from insurers. This is because the consumers driving profile scores are specific to safe driving criteria and are only a subset of the driving profile scores required by insurers for rating purposes
- * The Telematics Driver Profile Data supported by the market standard contains the information required by a Telematics Data Provider to allow them to calculate the driving profile scores an insurer uses for rating
- * Whilst the transfer of Telematics Driving Profile Data between Telematics Data Providers is supported within the Business Process document there isn't currently a technical implementation to support the transmission of the data between these organisations and the insurers themselves. The insurance industry has not yet indicated any intention to implement such an infrastructure
- * In the future insurer products may wish to use the Telematics Driver Profile Data itself for rating purposes however this is NOT currently the market practise
- * The Telematics Driving Profile Data consists of a summary of the drivers' telematics data after it has been supplemented with additional geographical information, i.e. speed limit information. It is assumed the quality of the geographical information used by a Telematics Data Provider is acceptable to insurers for the purposes of a summarising the driver profile

The standard allows brokers to

- * Request a quote
- * Receive insurer quotations
- * Place the business
- * Receive placement confirmation and documentation
- * Undertake mid-term adjustments
- * Advise policy cancellation
- * Receive insurer periodic premium adjustments
- * Renew the business
- * Referrals and declines will be supported but it is intended the number should be kept to an absolute minimum to facilitate simplified electronic trading.